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Interview local realtors. Evaluate their style of communication and experience. Check out my blog post, "How to Hire a Realtor" for more insight.



2

Collect your mortgage information, including second mortgages or lines of credit. Evaluate your financial standing to better understand your potential net proceeds.



3

Prepare your home. The first impression of your home will be key to triggering an offer. This may include staging, painting, cleaning, updating light fixtures and repairs.



4

Locate your prior title policy. Sharing your prior title policy will save you money on the title policy you will need to provide to the next buyer of your home.



5

Establish the best price and timing for current market conditions with your realtor.



6

Continue to evaluate based on buyer feedback. Your realtor will let you know buyer's impressions and if there is anything that can be adjusted to improve your position.